

GOLF NSW LIMITED

*Minutes of the Meeting of the COUNCIL*

held at The Rowers on Cooks River  
on 28<sup>th</sup> October, 2015 from 11.00am

**Council Members in Attendance:** Please see list below

**Others in Attendance:**

**Directors:** Chris Allen (Chairman), Sue Fabian (Deputy Chair), Gemma Dooley, Frank Gal, Alan Harrison, Peter Mitchell, John Robinson, Lynne Ritchie and Andrew Tharle.

**Staff:** Stuart Fraser - CEO, Graeme Phillipson – General Manger and Wynter Hines – Executive Assistant

**Alternates:** Pam Barker for Liz Smyth (Country – CSGA), Leonie Busch for Carolyn Hogg – (Country – BMDLGA),

**Apologies:** Gemma Dooley (Director), Les Browne (Metro – Zone A), Jim Jackson (ACTMDGA), Lance Fredericks (Country – IDGA), Carolyn Hogg – (Country – BMDLGA), Patricia Nance (Metro – Zone C), Carol O’Brien (Metro – Zone C), Jann Pearson (Metro – Zone A), Ellen Rae (CCWGA – Zone E), Robert Scott (Metro – Zone B), Liz Smyth (Country – CSGA), Denis Spillane (Metro – Zone C), Mark Stamopoulos (Metro – Zone A).

**1. Introduction, Welcome & Apologies not noted above**

Chris Allen welcomed those in attendance and noted the apologies for this meeting. He also gave special welcome to Maggie O’Donnell and Bob Soper who were present for the meeting.

**2. Confirmation of Minutes of Previous Meeting**

2-1 The Minutes of the Council meeting held on Tuesday 28<sup>th</sup> July, 2015 were approved.

2-2 It was noted that the Business Arising from the minutes was dealt with later in the agenda.

**3. Chairman’s Update**

Chris Allen noted that he, John Robinson and Andrew Tharle attended the Golf Australia AGM on Sunday 24<sup>th</sup> October in Melbourne. The One Golf matter was discussed at the meeting, including the future if the project was to proceed and a second meeting about general Governance issues. The Chairman advised that at this stage there are still a large amount of questions that need to be answered. John Robinson further explained that each State is very different to the other and much care and consideration is being taken when reviewing all aspects of the proposal. Finances, constitutions, staffing and Boards are just some of the major concerns that are being raised.

The Chairman advised that Sue Fabian’s nomination for the Golf Australia had been unsuccessful unfortunately, one of the states that had indicated their support prior to the election were not forthcoming with their vote. There was a special resolution at the GA AGM, to prohibit the CEO of GA from representing on the Board for a minimum 3 years after his employment contract.

MyGolf – The Chairman advised that approximately 65 out of 100 kits had been allocated under the Golf NSW scheme which is funding the kits for clubs whom apply.

#### 4. CEO Report

Stuart Fraser spoke of:

- Club Support Service – Now has Preferred Service Providers who in conjunction with Golf NSW and the Club Support Program can further assist member clubs. They include:
    - Paynter Dixon – Construction & Property Development
    - Go Energy – Solar & Retail Energy Solutions
    - Thomson Geer – Legal Services
- Stuart Fraser also advised the Council that Golf NSW is in the process of developing a cost effective website solution for clubs to purchase and promote their clubs. Many clubs, particularly the smaller regional clubs have very outdated websites and GNSW is looking to be proactive by signing a deal with a website provider, who will then provide up to date and fresh websites for around \$1000 to member clubs and Districts. Websites are a key successful businesses these days and these include our member clubs in NSW. Insurances is another area in which GNSW is looking in to, to help with cost savings along with general accounting education ie: some clubs are not required to be fully audited, the smaller clubs making less than \$250,000 do not need to spend money each year on a full audit. Council Members were reminded to encourage clubs to contact GNSW if they are struggling to use the free Club Support Service.
- Strategic Plan Update – Key achievements
    - Expansion of Club Support Services now including agronomy and grants advice
    - Launched Small Club Bench Marking Tool
    - Successfully launched the Buddy Club Program – now have 126 clubs in the program
    - Implemented a new in house Tournament System – GolfBox
    - New Customer Relations Management System (CRM) – database
    - Secured Corporate Partners and Service Providers
    - Employed a Digital & Media Manager – David Tease
    - Completed a facilities review for the Minister of Sport
    - Secured funding from local Councils to host golf tournaments in their council areas
    - TV Commercial being made for all the services golf clubs can offer ie: golf, functions, meetings etc. The ad will include Deborah Hutton and Brad Fitler giving it a high profile.
    - Commenced work on the Golf NSW website
    - Working on a Social Golf Program
    - MyGolf program improving with more involvement.
  - NSW Open's – with the NSW Men's Open to be held 12 to 15 November at Stonecutters Ridge, The Minister of Sport announced that NSW Government will be supporting the event for the next 4 years. This year's lead up included Country Qualifying events which gave winners of selected regional tournaments entry into the NSW Open Championship.
  - Golf Australia initiatives – this year they launched "Golf Month" to replace Play Golf Week. GNSW will be reviewing the program after the NSW Open.

#### 5. Governance Review/Constitutional Considerations

Sue Fabian spoke to the paper which had been circulated regarding:

- A. The Change to the Role of the Golf NSW Council
- B. Changing the Method of Electing Directors and Preserving Constitutional Protections for Golf NSW
- C. The Introduction of Appointed Directors

All proposals were well received and a show of hands was requested to indicate whether there was support for these proposals.

- Resolution 1 - Supported via show of hands
- Resolution 2 – Opposed via show of hands
- Resolution 3 – Supported via show of hands

#### 6. Administration and Sub Committee Reports

6-1 Finance - Andrew Tharle noted that the Annual Report had now been circulated with the final accounts included.

6-2 Match & Rules- A. Harrison spoke briefly to his report.

## 7. General Business & Open Session

7-1 NSW Golf Foundation - Chris Allen spoke briefly to his report and encouraged Council Members to remind clubs that Foundation is there to help.

7-2 JNIG Update (attached) – the report was tabled and noted.

7-3 AGHS Report (attached) - the report was tabled and noted.

7-4 Sue Fabian appointed Life Member of Golf NSW  
Chris Allen advised that the Council that the Board had unanimously decided to appoint Sue Fabian with Life Membership at the most recent Board Meeting. Sue gave her sincere thanks of appreciation to each of the Board Members.

## 8. Question & Answer Session – Open Forum

8-1 DGA Reports were taken as read.

## 9. Reminder re following Meetings

Council Meeting dates will be set by the Board early in 2016

There being no further business, the meeting closed at 4.48pm

### Council Member Listing:

1	Ann Vince	Metropolitan – Zone A	33	Jason Cawthray	MDGA – Zone D
2	Gerry Bush	Metropolitan – Zone A	34	<i>Jim Jackson</i>	<i>ACTMDGA – Zone D</i>
3	<i>Jann Pearson</i>	<i>Metropolitan – Zone A</i>	35	John Miller	CWDGA – Zone D
4	John Benn	Metropolitan – Zone A	36	Ken Martin	WRDGA – Zone D
5	<i>Les Browne</i>	<i>Metropolitan – Zone A</i>	36	<i>Milton Fredericks</i>	<i>IDGA – Zone D</i>

6	Lynne Robson	Metropolitan – Zone A	38	Paul Cortaville	NDGA – Zone D
7	<i>Mark Stamopoulos</i>	<i>Metropolitan – Zone A</i>	39	Paul Thomas	LVDGA – Zone D
8	Olwyn Johnstone	Metropolitan – Zone A	40	Peter Brien	WDGA – Zone D
9	Rod Fraser	Metropolitan – Zone A	41	Peter Mackay	MNCDGA – Zone D
10	Alan Winter	Metropolitan – Zone B	42	Phil Dowling	NRDGA – Zone D
11	Andrew Hunter	Metropolitan – Zone B	43	Ray Bellamy	LNCDGA – Zone D
12	Carol Jones	Metropolitan – Zone B	44	Robert McKenzie	HRDGA – Zone D
13	Dorothy Wilmshurst	Metropolitan – Zone B	45	Robert Soper	FSCDGA – Zone D
14	Elsie Pathmanathan	Metropolitan – Zone B	46	Tony Busch	BMDGA – Zone D
15	Gary Levien	Metropolitan – Zone B	46	Bonita Bruce	WGI – Zone E
16	Ian Fraser	Metropolitan – Zone B	48	<i>Carolyn Hogg</i>	<i>BMDLGA – Zone E</i>
16	<i>Robert Scott</i>	<i>Metropolitan – Zone B</i>	49	Colleen Helyar	WDLGA – Zone E
18	Vicki Stride	Metropolitan – Zone B	50	Dee Deitz	NHDLGA – Zone E
19	Andrew Robb	Metropolitan – Zone C	51	Diane Boulton	N&NWDLGA – Zone E
20	<i>Carol O'Brien</i>	<i>Metropolitan – Zone C</i>	52	<i>Ellen Rae</i>	<i>CCWGA – Zone E</i>
21	Carolyn Lozier	Metropolitan – Zone C	53	Jan Frater	NEDGA-W – Zone E
22	<i>Denis Spillane</i>	<i>Metropolitan – Zone C</i>	54	Joy Slater	WGNR – Zone E
23	Jim Glenday	Metropolitan – Zone C	55	<i>Liz Smyth</i>	<i>CSGA – Zone E</i>
24	John Dunkin	Metropolitan – Zone C	56	Lynne Richardson	FSC&TGA – Zone E
25	Julie Preskett	Metropolitan – Zone C	56	Marcia Box	WDLGA – Zone E
26	Michael Reilly	Metropolitan – Zone C	58	Margaret O'Donnell	NHDLGA – Zone E
26	<i>Patricia Nance</i>	<i>Metropolitan – Zone C</i>	59	Margaret Playford	RLGA – Zone E
28	Brian Lanz	NEDGA-M – Zone D	60	Patricia Croker	SWLGA – Zone E
29	David Byfield	RDGA – Zone D	61	Verelle Miller	WGCNC – Zone E
30	Grant Harding	SWDGA – Zone D	62		
31	Harry McKerrow	CNDGA – Zone D	63		
32	Ian Elliott	CCDGA – Zone D	64		

*Absentees/Apologies - Red italic text*

*\* Indicates replacement*