

Competition Rounds Report January to December 2018

Prepared for Australian Golf Industry Council

Source: GolfLINK



GolfAustralia

Key Highlights

- 2018 was a consistent year for competition rounds across Australia.
- 10.43 million rounds were played an increase of 1.8% on last year.
- 328,516 golfers recorded rounds a decline of 0.65% from 2017.
- 82% of rounds were played by males and 18% by females.
- Female rounds increased by 1.9% and male rounds by 1.7%.
- Metropolitan and regional rounds increased by 1.8% each.
- 34% of all rounds were played on Saturday 91.4% by males.
- 20.8% of rounds are played by golfers with a 10 handicap or lower.
- 63% of rounds are played by golfers aged 60 and above and only 8% by golfers 34 and below.
- Nine hole rounds increased by 14.7% but make up only 3.7% of all rounds played.



Competition Rounds 2013 to 2018

| Competition rounds | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | Change over 6 years |
|--------------------|-----------|------------|------------|------------|------------|------------|---------------------------|
| NSW | 3,938,658 | 4,011,968 | 3,887,027 | 3,929,826 | 3,928,226 | 4,031,563 | 2% |
| VIC | 2,482,962 | 2,541,360 | 2,584,929 | 2,547,056 | 2,570,653 | 2,623,354 | 6% |
| QLD | 1,652,636 | 1,804,222 | 1,768,392 | 1,847,292 | 1,789,166 | 1,809,132 | 9% |
| WA | 887,826 | 924,002 | 952,189 | 948,142 | 952,614 | 958,507 | 8% |
| SA | 724,321 | 738,906 | 750,722 | 738,436 | 746,008 | 745,859 | 3% |
| TAS | 261,818 | 274,471 | 278,069 | 260,862 | 274,401 | 271,791 | 4% |
| NT | 44,939 | 44,773 | 42,570 | 42,438 | 40,054 | 43,284 | -4% |
| Total | 9,993,160 | 10,339,702 | 10,263,898 | 10,314,052 | 10,321,643 | 10,483,490 | 5% |

- Rounds increased over six years by 5%.
- The rate of growth has been highest in QLD at 9% and WA 8%.
- The only decline occurred in the NT (-4%)



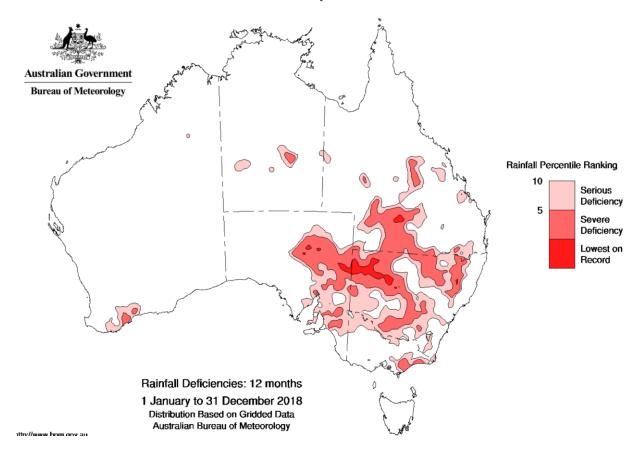
Competition Rounds by State January to December 2018 v 2017

| | # of Rounds | # of Rounds | Variance | |
|--------|-------------|-------------|-----------|-------|
| State | 2018 | 2017 | 2018-2017 | % |
| | | | | |
| NSW | 4,031,563 | 3,928,226 | 103,337 | 2.6% |
| QLD | 1,809,132 | 1,789,166 | 19,966 | 1.1% |
| VIC | 2,623,354 | 2,570,653 | 52,701 | 2.1% |
| SA | 745,859 | 746,008 | -149 | 0.0% |
| WA | 958,507 | 952,614 | 5,893 | 0.6% |
| TAS | 271,791 | 274,401 | -2,610 | -1.0% |
| NT | 43,284 | 40,054 | 3,230 | 8.1% |
| Totals | 10,483,490 | 10,301,124 | 182,366 | 1.8% |

- 10,483,490 rounds were played in 2018 an increase of 182,366 or 1.8% on 2017.
- The national figure was influenced mostly by increases of 103,337 in NSW, 52,701 in VIC and 19,966 in QLD.



Rounds increased despite rainfall deficiencies

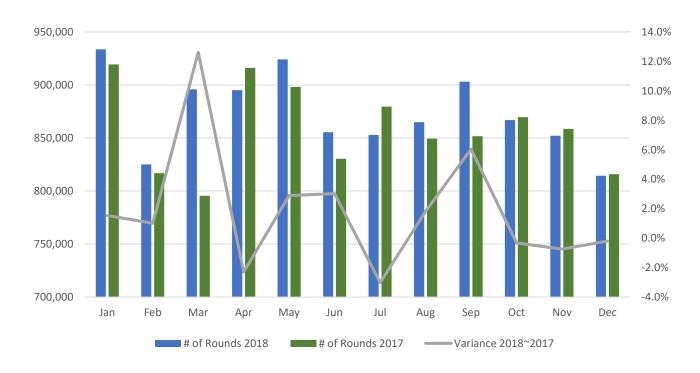


Despite significant drought in 2018, <u>regional</u> NSW recorded 2,417,075 rounds

 an increase of 3%.



Competition Rounds January to December 2018 v 2017



- 2018's increase of 182,366 rounds 151,800 came in March and September.
- March rounds were unusually low in 2017 due to weather events in NSW.

 The increase in September 2018 was influenced by a 20% increase in rounds in Victoria.
- Except for March and September, rounds in each month of 2018 were consistent and within 3% of 2017 levels.



Competition rounds by Location January to December 2018 v 2017

| Location Type | # of Rounds 2018 | # of Rounds 2017 | Variance 2018- 2017 | |
|---------------|---------------------|---------------------|------------------------|--|
| Metro | 4,290,329 | 4,216,462 | 1.8% | |
| Regional | 6,193,161 | 6,084,660 | 1.8% | |

• A 1.8% increase was experienced in both metropolitan and regional areas.



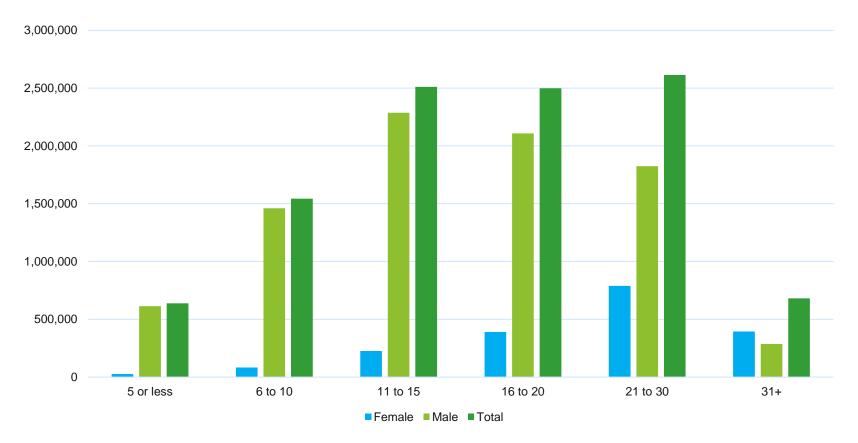
Competition Rounds by Gender January to December 2018 v 2017

| Gender | # of Rounds 2018 | # of Rounds 2017 | Variance 2018~2017 |
|--------|---------------------|---------------------|-----------------------|
| Female | 1,906,038 | 1,870,188 | 1.9% |
| Male | 8,577,452 | 8,430,936 | 1.7% |

• Female rounds increased by 1.9% and male rounds increased by 1.7%.



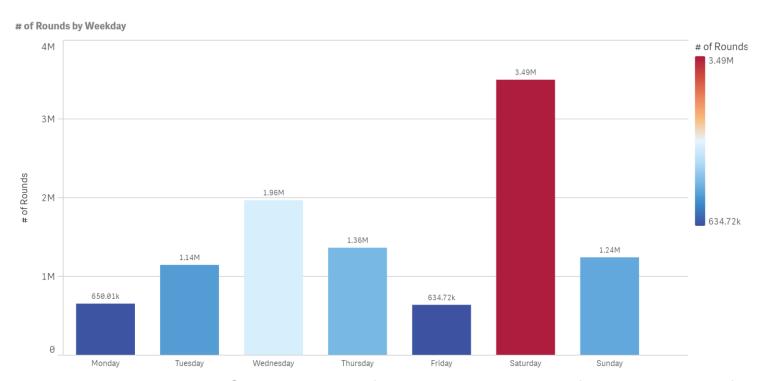
Rounds by Handicap 2018



- The vast majority of competition golf is played by mid to high handicap players.
- 83% of female rounds were played in the range of 16 and above handicaps.
- 73% of male rounds were played in the range of 11 to 30 handicaps.
- Only 24.2% of male rounds were played in the 10 or lower handicap range.
- Only 5.7% of female rounds were played in the 10 or lower handicap range.



Competition Rounds by Day of Week January to December 2018 v 2017

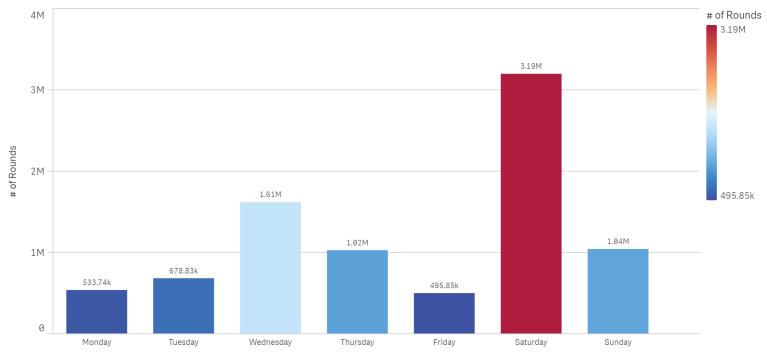


- At 3.49 million rounds, Saturday was by far the most popular day for competition golf.
- Monday and Friday were the quietest days.



Competition Rounds by Day of Week - Male January to December 2018 v 2017

of Rounds by Weekday

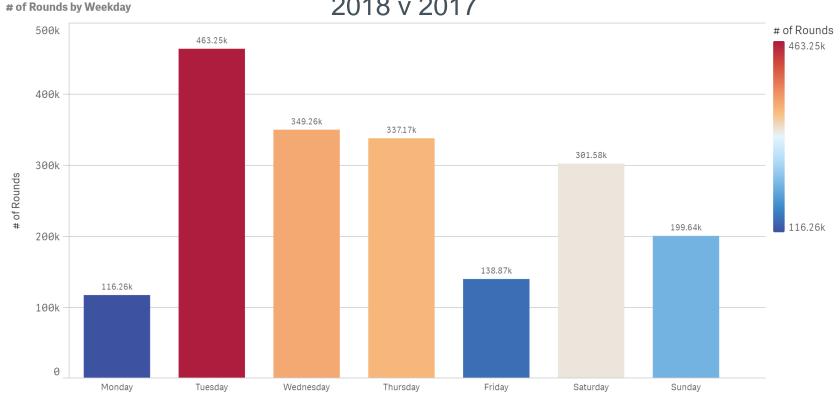


- Saturday was the most popular day for males with 3.19 million rounds.
- Monday, Tuesday and Friday were the quietest days.



Competition Rounds by Day by Day of Week - Female January to December

January to December 2018 v 2017



- Golf rounds are more evenly spread across the week for females.
- Tuesday was the most popular day for females.
- Monday and Friday were the quietest days.
- More rounds were played on a Saturday than Sunday.



Competition Rounds by Age Group January to December 2018

| | | | 2010 | | Adjusted % of known |
|-----------|--------|--------|-------------|--------|---------------------|
| Age Range | Male | Female | % of Rounds | % | ages |
| 5-9yrs | 0.4% | 0.5% | 0.4% | | |
| 10-14yrs | 0.5% | 0.6% | 0.5% | 1.9% | 2.3% |
| 15-19yrs | 1.1% | 0.8% | 1.0% | | |
| 20-24yrs | 1.0% | 0.2% | 0.8% | _ | |
| 25-29yrs | 2.1% | 0.9% | 1.9% | 4.8% | 5.7% |
| 30-34yrs | 2.4% | 0.3% | 2.0% | | |
| 35-39yrs | 2.6% | 0.5% | 2.2% | | |
| 40-44yrs | 3.2% | 0.8% | 2.8% | _ | |
| 45-49yrs | 5.0% | 2.2% | 4.5% | 24.2% | 29.0% |
| 50-54yrs | 5.9% | 4.7% | 5.7% | | |
| 55-59yrs | 8.9% | 9.2% | 8.9% | | |
| 60-64yrs | 10.9% | 13.6% | 11.4% | | |
| 65-69yrs | 14.0% | 17.8% | 14.7% | _ | |
| 70-74yrs | 13.6% | 16.4% | 14.1% | 52.4% | 63.0% |
| 75-79yrs | 7.4% | 8.7% | 7.7% | | |
| 80-84yrs | 3.3% | 3.6% | 3.4% | | |
| 84yrs+ | 1.3% | 1.2% | 1.3% | | |
| Unknown | 16.4% | 18.0% | 16.7% | 16.7% | |
| | 100.0% | 100.0% | 100.0% | 100.0% | 100% |

- 63% of rounds are played by golfers aged 60 and over.
- Only 8% of rounds were played by golfers 34 and younger.
- **Note:** 16.7% of ages are unknown and therefore known ages have been adjusted.



Nine hole competition rounds by State January to December 2018 v 2017

| | # of 9 hole | # of 9 hole | | | | % of 9 hole |
|--------|-------------|-------------|------------|------------|------------|-------------|
| | Rounds | Rounds | Variance # | Variance % | # All | to # All |
| | 2018 | 2017 | 2018~2017 | 2018~2017 | Rounds | rounds |
| QLD | 36,435 | 29,217 | 7,218 | 24.7% | 1,809,132 | 2.0% |
| WA | 79,929 | 72,969 | 6,960 | 9.5% | 958,507 | 8.3% |
| VIC | 88,432 | 76,287 | 12,145 | 15.9% | 2,623,354 | 3.4% |
| NSW | 119,884 | 99,802 | 20,082 | 20.1% | 4,031,563 | 3.0% |
| SA | 34,358 | 35,010 | -652 | -1.9% | 745,859 | 4.6% |
| TAS | 27,138 | 24,737 | 2,401 | 9.7% | 271,791 | 10.0% |
| NT | 1,910 | 419 | 1,491 | 355.8% | 43,284 | 4.4% |
| Totals | 388,086 | 338,441 | 49,645 | 14.7% | 10,483,490 | 3.7% |

- Nine hole rounds increased by 49,645 nationally an increase of 14.7%.
- Whilst nine hole rounds make up only 3.7% of all rounds played nationally it is considerably higher in Tasmania (10%) and WA (8.3%).



Nine hole competition rounds by Location January to December 2018 v 2017

| Location Type | # of 9 hole Rounds 2018 | # of 9 hole Rounds 2017 | Variance 2018~2017 |
|---------------|----------------------------|----------------------------|-----------------------|
| Metro | 132,156 | 116,008 | 13.9% |
| Regional | 255,930 | 222,433 | 15.1% |
| Totals | 388,086 | 338,441 | 14.7% |

 The 14.7% increase in nine hole rounds was influenced by increases in both regional and metropolitan areas.



Nine hole competition rounds by Gender January to December 2018 v 2017

| | | # of 9 hole | |
|--------|-------------|-------------|-----------|
| | # of 9 hole | Rounds | Variance |
| Gender | Rounds 2018 | 2017 | 2018~2017 |
| Female | 182,966 | 162,825 | 12.4% |
| Male | 205,120 | 175,616 | 16.8% |
| | 388,086 | 338,441 | 14.7% |

• The 14.7% increase in nine hole rounds was influenced by increases in both males and females.

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