



CLUB SUPPORT NEWS

ASSISTING GOLF CLUBS ACROSS NSW & THE ACT



TEMORA GOLF CLUB USED THEIR NSW GOLF FOUNDATION GRANT FOR THE PURCHASE OF A CLUB CART

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WELCOME

to the September edition
of Club Support News.

Dear Member Clubs and Districts,

Recent changes to the way the NSW Golf Foundation is funded are an exciting boost for clubs looking to access grant funding.

In the past the Foundation has been funded by an interest bearing deposit, and a \$0.50 contribution of each adult affiliation. Each year this equates to approximately \$80,000 being made available through grant applications.

To boost the funds available to member clubs and districts through the Foundation, the Board of Golf NSW recently approved an initiative that will see operating profits of Golf NSW channelled into the Foundation.

This initiative will see approximately \$160,000 made available through the NSW Golf Foundation for member clubs and districts to access in FY20.

As a result, the maximum grant amount (currently \$5,000) will be increased, and clubs will shortly be advised of windows for a number of larger grant applications through the Foundation.

The application for grants through the Foundation is an easy online process, and can be accessed at <https://www.golfnsw.org.au/nsw-golf-foundation>

The rising cost of insurance has really impacted clubs across NSW. Premium increases as high as 50% have been experienced by some clubs.

To combat such increases, clubs are encouraged to 'shop around' and review your policy annually.

Gone are the days of loyalty in the insurance game, and clubs that simply renew/rollover their policy are generally the ones to be stung.

Golf NSW recently added insurance provider/broker Golf Business Australia to our Club Support corporate partners, and in a very short time they have delivered real and significant savings to clubs with their insurance needs.

I would encourage you to consider providing Golf Business Australia with an opportunity to provide your insurance needs.

CONTACT

Daniel Bateup

Email: Daniel@golfbusinessaustralia.com.au

Phone: 0409 853 329



A handwritten signature in black ink, appearing to read 'Stuart Fraser'.

Stuart Fraser
Chief Executive Officer



GOVERNMENT RELATIONS UPDATE

Government Grants Overview

It was pleasing to see many clubs through NSW have success in securing grant funding, especially leading up to the NSW state election in March 2019. Since the election there have been some exciting tranches of grant money become available.

With so many grants opening and closing at different times of the year, it is sometimes over whelming to try and stay in touch with the information flow.

To that end, an excellent site that contains information on all the state grants and foundations on offer is the Sport NSW website; <https://www.sportnsw.com.au/resources--reports/grants/>

The site also provides access to valuable resources that can assist you with the entire grant application process.

When submitting your grant application always remember to;

- Make your state MP aware (in person) of your application
- Always cost volunteer labour at actual service provider market rates
- Dollar for dollar applications, whether a requirement or not, are often looked upon favourably

Patience is always a virtue with any grant application, and clubs should accept that a 'no' and not a 'yes' is the norm when it comes to grant applications, so persevere.

GRANTS CURRENTLY OPEN FOR CLUBS TO CONSIDER

Stronger Country Communities Fund (Round 3) – Closing 27 September 2019 (regional clubs)

<https://www.nsw.gov.au/improving-nsw/regional-nsw/regional-growth-fund/stronger-country-communities/>

Club Grants Category 3 – Rounds are August 5, November 18, 16 March (2020)

<https://www.responsiblegambling.nsw.gov.au/infrastructure-grants/infrastructure-grants>

Community Building Partnership Program – Closes 27 September 2019

<https://www.nsw.gov.au/improving-nsw/projects-and-initiatives/community-building-partnership/>

QUEANBEYAN GOLF CLUB: BEFORE AND AFTER

Queanbeyan Golf Club received a grant in the amount of \$1.3m, which was spent on course improvements and the refurbishment of the club house, with great results.

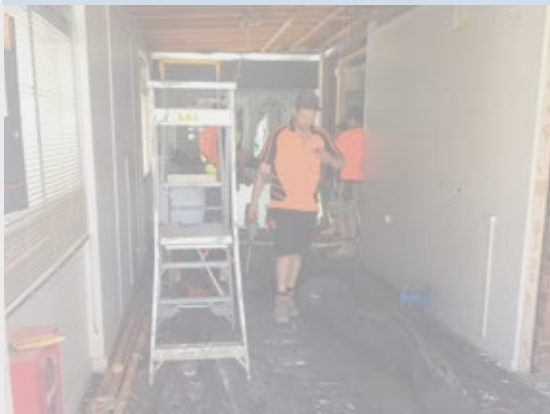
DINING ROOM



ALFRESCO BALCONY



FOYER



LOUNGE BAR



THE GOLF FOUNDATION

Making a difference

In the last financial year, over 30 Clubs benefitted from NSW Golf Foundation Grants totalling over \$100,000.

KYOGLE GOLF CLUB

Kyogle Golf Club is a nine-hole course. The club's total membership is just shy of 300, of which 120 are playing members. Fortunately, many of the members contribute hours of voluntary work, both on course and in the clubhouse. Without the help of the volunteers the club and facilities wouldn't be operational.

The club applied for funding to buy the materials to repair a vital piece of their machinery – the club trailer. With the help of the Golf Foundation and skilled volunteers the trailer has been given pride of place in the shed and will now survive many more years of use.

BEFORE



AFTER



MUNGINDI GOLF CLUB

Mungindi Golf Club is a central sporting hub for the small rural community of Mungindi. With a population of approximately 400 residents, the golf club is fully operated and cared for by a dedicated group of volunteers. The golf club at Mungindi is used for a large array of community events including the renowned annual Cotton Growers Charity day where over \$13,000 was raised for local community charities and organizations last year.

Mungindi Golf Club is dedicated to the role it plays in the small rural community and agreed to match any funds that they were granted in order to install a sprinkler irrigation line at the entrance of the club in order to continue its proactive presence in the cultural and sporting hub of Mungindi.



CLUB SUPPORT at work

COWRA GOLF CLUB

Following a visit from Golf NSW Agronomist, Martyn Black, Cowra Golf Club undertook to improve the drainage in some of their bunkers and rationalise the stands of trees to improve airflow and increase sunlight across the fairways.

See the resulting work in progress here.



A WORD FROM OUR SPONSORS

LEGAL SERVICES

THOMSON GEER

LAWYERS

Thomson Geer are leading corporate lawyers who have serviced golf and the general club industry for over 25 years.

Their extensive knowledge and experience in registered clubs is unequalled in all areas of legal services.

CONTACT

Brett Boon – Partner

E: bboon@tglaw.com.au

M: 0414 808 265

Web: www.tglaw.com.au



CONSTRUCTION & PROPERTY DEVELOPMENT

PAYNTER DIXON

CREATING SINCE 1914

Founded in 1914, Paynter Dixon is acknowledged as one of the country's leading integrated property solutions providers.

Australian owned and operated in offices in Sydney, Brisbane and Melbourne. Paynter Dixon has earned a reputation for delivering innovative and cost effective solutions in a variety of markets, including the hospitality, aged care, educational, industrial, commercial and other industries.

CONTACT

Lindsay Verdon – Head of Hospitality and Entertainment Venues

E: lindsay.verdon@paynterdixon.com.au

M: 0407428 526

Web: www.paynterdixon.com.au

ACCOUNTING SERVICES

WORRELLS

SOLVENCY + FORENSIC ACCOUNTANTS



Worrells Solvency and Forensic Accountants is a specialist accounting firm dealing with clients looking to turnaround, restructure, wind up their businesses or remove themselves from financial distress.

Our partners meet with directors, financial and legal advisors, business owners and individuals every day in complimentary consultations, to give unbiased advice and solutions to corporate and personal insolvency matters. With 26 Partners, over 140 staff and 25 offices nationally, the firm is one of Australia's largest private insolvency firms with the experience to be able to offer insights and solutions to individuals and businesses across various industries and regions.

CONTACT

Graeme Beattie – Partner

E: Graeme.beattie@worrells.net.au

P: 02 8844 1200

Web: www.worrells.net.au

A WORD FROM OUR SPONSORS

SENIORS LIVING AND INVESTMENT



LINCOLN PLACE
CREATING COMMUNITIES

Lincoln Place specialises in the design, construction and financing of active seniors living communities. Located within and adjacent to golf and country clubs, the new communities strengthen the host club, providing additional avenues for profit generation and increased member participation.

Lead by industry professionals, Lincoln Place is creating communities and improving the environment in which it operates.



CONTACT

Steve Bowmaker –
Business Development Manager
E: stevebowmaker@lincolnplace.com.au
M: 0405 800 081
Web: www.lincolnplace.com.au

IT SERVICES



Growing a business while keeping up with the constant evolution of new technology can be overwhelming. It doesn't have to be. Here at the Telstra Business Technology Centre we are passionate about simple. By combining our team with G-Force (our IT company and Telstra partner) we are now able to be your one stop for business technology.

We can provide all your telco needs along with business IT services, security – for both your premise and network – and also any electrical work to bring it all together. To us simple means whole of business solutions, tailored to you, and backed by the best technology.

Our continued partnership with Golf NSW and the clubs has given us the experience to know exactly what you can benefit from as a club. Welcome to the world of simplified technology, it's the way to go.

CONTACT

Telstra Business Technology Centre Sydney North
1300 30 30 50
Lisa Dawson
customers@telstrabusiness.sydney
www.tbcnorthryde.com.au
www.gforce.com.au