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play golf

(FORM 2) BOARD CANDIDATE STATEMENT

Name (Print In Full) **John Norman**
Golf Club/District **Echunga Golf Club**

I have served as a Board Member of Golf SA for the past four years. During that time I have taken a leading role in the One Golf process and my primary reason for nominating for a further three year term is to ensure the transition for Golf SA to One Golf is successful and that golf in South Australia realises some of the benefits expected.

I am also looking forward to establishment of a foundation to provide additional support to clubs and districts in their efforts to promote and grow the game.



Government of South Australia
Office for Recreation and Sport

be active.

Professional Resume: John Norman

Personal and Contact Details:

Age: 35

Business Address: Level 2, 100 King William St, Adelaide SA 5000

Business Phone: 08 8206 4034

Mobile: 0457 528 302

Email: john.norman@cba.com.au

Education:

- **Master of Business Administration (Finance):** Flinders University, completed November 2012.
- **Bachelor of Commerce (Major: Business Economics):** Flinders University, completed November 2007.
- **Certificate IV in Business (Frontline Management):** TAFE SA, completed December 2005.

Career Background:

Senior Corporate Analyst: Corporate Financial Services SA/NT, Business & Private Banking, Commonwealth Bank, July 2013 – present.

- Responsibility for end to end processing of transactions including: origination, co-ordinating internal resources, financial analysis and modelling, sole preparation of detailed credit submissions, negotiation of terms and documentation with clients and legal counsel, through to deal closure;
- Leading training and development of junior analysts in the Corporate Financial Services business in SA.

Relationship Manager: Institutional Banking & Markets SA/NT, Client Relationship Management, Commonwealth Bank, February 2008 – June 2013.

- Relationship Manager for Peter Megaw, Head of Client Relationship Management SA/NT March 2011 to June 2013.

Relationship Manager (continued):

- Relationship managed most clients in the institutional banking sector in SA/NT, across a wide range of client sizes and credit ratings, including prominent publicly listed clients;
- Responsibility for end to end processing of transactions including: client planning and pitching, co-ordinating internal resources, preparation of detailed credit submissions concurrently with risk management, negotiation of terms and documentation with clients and legal counsel, through to deal closure;
- Additional responsibilities included: leading client planning sessions, tracking outcomes, ongoing policy and procedure compliance, deal de-briefings and testing new systems and procedures.

Production Operator/ Deputy Team Leader: General Motors Holden, Instrument Panel Line, General Assembly, Afternoon & Night Shift, March 2003 – June 2007.

- Worked successfully with diverse range of personalities and cultures
- Experience with driving and implementing continuous improvement to increase process efficiencies.
- Gained leadership experience as team leader, successfully leading team through new model transition in 2007 and engaging with engineering staff.

Golf Background:

Board Member: Golf SA October 2015 – present.

- Chair of Finance Committee;
- Appointed to Golf Australia 5 person steering committee in February 2018 to oversee One Golf amalgamation of state and national organisations;

Board Member: Echunga Golf Club, October 2002 – October 2012.

- Youngest ever board member, at one of the largest golf clubs in regional South Australia;
- Key driver of business and marketing strategy, with the club achieving strong operating profits and membership growth;
- Successfully delivered course improvements, including three new greens in 2004, 2008 and 2011 as project manager.